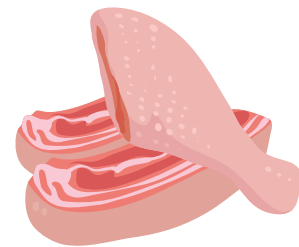


RISK MITIGATION FOR ALBANIA'S MEAT SECTOR



PRODUCTION RISK

- Viral, infectious and food borne diseases may lead to major losses and even to bankruptcy

RISK MITIGATION MECHANISMS

- Finance medicines for bird protection using expert advise
- Consider protocols regarding access in facilities, disinfection rules; and water protection
- Consider facility layout and other technical rules when supporting investment in chicken facilities

MARKETING AND PRICE RISKS

- Low marketing risk due to unmet domestic demand and short production cycle

RISK MITIGATION MECHANISMS

- Support refrigerating capacities whenever necessary

FINANCIAL RISKS

- Some financial risk (liquidity problem) in case of late payments by supermarkets

RISK MITIGATION MECHANISMS

- Finance short term working capital

LEGAL AND ENVIRONMENT RISKS

- Insecure land titles
- Improper storing of chicken may lead to standard/legal risk
- Improper food storage may lead to high aflatoxin in chicken

RISK MITIGATION MECHANISMS

- Land titles security both formal and customary rules
- Support refrigerating capacities whenever necessary
- Support barns for proper feed storing

HUMAN RESOURCE AND MANAGEMENT SKILLS

- Labor force scarcity

RISK MITIGATION MECHANISMS

- Consider labor force availability or support mechanization

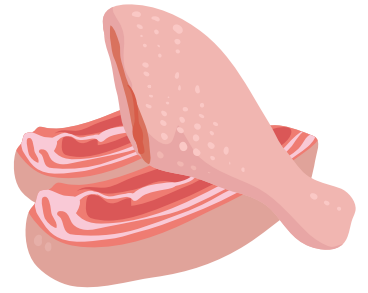
POLITICAL/POLICY RISKS

- Frequently changing support schemes and inconsistent fiscal policies for the milk and meat sector

RISK MITIGATION MECHANISMS

- Regular update about policy development and implications

MARKET FACTS IN ALBANIA



MEAT SECTOR



**TOTAL MEAT
PRODUCTION**
(ton)

2010 / 2019
145,000 / 156,898



**CHICKEN MEAT
PRODUCTION**
(ton)

2010 / 2019
17,000 / 20,025



**TOTAL MEAT
IMPORT**
(ton)

2010 / 2019
39,594 / 41,069



**CHICKEN MEAT
IMPORT**
(ton)

2010 / 2019
19,960 / 28,792